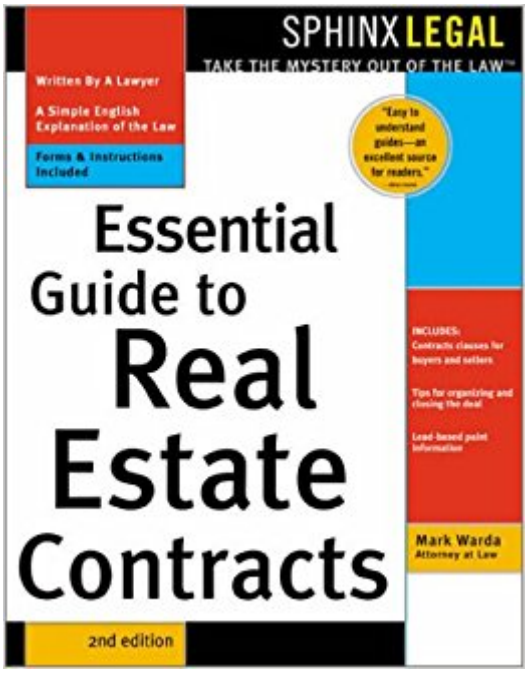
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Essential Guide To Real Estate Contracts (Complete Book Of Real Estate Contracts)



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Synopsis

Guide helps you understand the fine print in real estate contracts, so you can protect your rights and negotiate the best terms. Includes sample contracts, pertinent legal information, ready-to-use forms, federal and local laws and requirements, glossary of terms, and more. Softcover. DLC: Vendors and purchasers--United States--Popular works.

Book Information

Series: Complete Book of Real Estate Contracts

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Average Customer Review: 4.6 out of 5 stars 8 customer reviews

Best Sellers Rank: #711,970 in Books (See Top 100 in Books) #45 inÃ Â Books > Law > Business > Consumer Law #248 inÃ Â Books > Business & Money > Real Estate > Law #406 inÃ Â Books > Law > Legal Self-Help

Customer Reviews

Mark Warda received his law degree from the University of Illinois in Champaign. He practiced law in Clearwater, Florida, and then gave up a busy law practice to publish self-help law books. He has written or co-authored many self-help law guides, including Essential Guide to Real Estate Leases and Landlords' Rights and Duties in Florida. Mr. Warda continues to write in Clearwater, Florida.

I encourage all potential home buyers to read this book on real estate contracts before the decide to purchase. Great for those for are selling / buying: for sale by owner. BTW, real estate books by real estate agents will not have as much on contracts, if any.Best source for contracts are directly from real estate lawyers.Books will this will be a dying breed because most real estate lawyers will not want to share this information readily because they can make a lot more $ if you go to them, have them explain clauses to you, get revisions, etc. If you are doing for sale by owner..... understand what clauses you can add into your sell contract via this book, and then take the draft contract to a real estate lawyer to tweak it - this will save you money.Buyers buying a home without an agent can

understand how a sale and purchase contract (the conditions chose to be included in it) from the seller is usually advantageous to the seller. Learn what is beneficial to you as a buyer, read this book and understand how to offer a counter the contract.BTW, Mark Warda the author of this book has another book titled, "The Complete Book of Real Estate Contracts" which included a CD-ROM with ’every document and clause in the book on CD-ROM that is attached to the inside back cover of the book." The CD-ROM is compatible with PC and MAC and you need to have Microsoft Word or another word processing program that can read Word Files.. like OpenOffice.org

Fully explains a sale agreement....you’ll know more more them than your agent, by far. Gives alternative clauses that are either pro-seller or pro-buyer, depending on your situation. Gave me lots of ideas to add to my Super Contract I’ve developed over the years. No matter what you know about real estate, you won’t go wrong with a used copy of this little gem.

Not only does it break down the structure of a Real Estate Contract, it presents scenarios Realtors encounter on a daily basis that would require your knowledge and utilization of the instrument.

I have been interested in investing in real estate for a long time and felt confident with all aspects of it except for the contract. I didn’t feel like paying a lawyer to draw up a contract that I didn’t really understand and that was 9 pages long was the right answer. After reading this book I have started investing using my own contract and containing clauses and ideas presented in this book. My contracts have been reviewed and approved by real estate attorneys who never had a clue that the contract wasn’t prepared by an attorney.

I understand that Attorney Mark Warda has written over 60 books on real estate and the law, and this is just one of those books. He dissects the real estate contract between the buyer and the seller going over each and every clause and explaining its meaning in layman’s terms.Also included in the book are 8 different forms. If you are represented by a competent and knowledgeable real estate attorney, then this book may not be necessary. But if you are buying and selling property without an attorney then this book is a must. The more property you buy and sell the more you need this book. On the other hand if you already have many settlements under your belt this book will not have many new ideas for you.This book would most benefit the beginner or intermediate real estate investor. I also read another book by the same author on "Land Trusts" and got much more from that book.

I am a real estate attorney and recommend this book to anyone who is new to the purchase and sale of real estate. This book is a clearly written explanation of the residential real estate purchase process from contract through closing. It will explain the terms used and the steps that must be taken, so that you will be able to understand what is happening and what has to be done. That being said, I would no more recommend that you rely on a self-help book to buy or sell your home, than I would recommend that you do your own electrical work. There is a lot at stake, and if you screw up, you will get burned. Read this book and hire competent professionals.

This book lets you choose how you want to set up your contract.It explains the pros and cons of each clause.Most lawyers would learn a lot from it but it is simple enough for anyone to understand. I loaned one from the library but decided I need one of my own,that's how good it is.

Interesting reading for those who are looking to buy or sell their own properties. Very general, but some valid points in contract creation.

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